

GIBBSHYBRID

EMPOWERING THE INTELLIGENT ENTERPRISE

THE CLIENT:

\$80B FORTUNE 500
TECHNOLOGY COMPANY

The Challenge

Support complex IT projects at speed with critical technologists.

Our client's core supplier programme is responsible for sourcing all of its contingent workforce in the UK. Gibbs Hybrid operates under a PSL (preferred supplier list) to acquire appropriate talent for this requirement. Our relationship with this client is extensive and long term.

Gibbs Hybrid responds to requirements from across the UK, placed through our client's ATS tool and directly fed to our account management team. We have placed software developers, architects, infrastructure experts, project managers and many other specialists into ongoing projects.



1. Our client won a project from a UK government entity as part of migrating three critical programmes from a single data centre to multiple data centres and ultimately to the cloud.

Gibbs Hybrid was tasked with providing subject matter experts in networking, virtualisation and other disciplines. These SMEs also required security clearance.

The project spanned multiple sites and involved a migration from entity's VME main-frame operating system which has been in place for over 20 years.

2. Our client implemented the largest-ever cloud migration £1 billion+ project for their retail banking client. This 10-year project called for Resilience Service SMEs from Gibbs Hybrid.

The requirement was for a highly skilled disaster recovery team, capable of not only architecting the DR process but also quickly responding to impacts on business-as-usual at the data centres. Due to Gibbs Hybrid's experience with major banking clients we were able to source and place the senior staff required, and ultimately we received a score of almost 90% during the Service Review with our client.

About Gibbs Hybrid

Gibbs Hybrid offers a single source integrated solution with talent sourcing, programme technology solutions and business process outsourcing initiatives for mid-market and fortune 500 companies.

We unlock value, innovation and creativity within our clients' organisations. We overcome client challenges with an open, experienced and focused mindset that adds value and intelligence from the first day of engagement. Our approach is consultative, identifying the issues and agreeing on how to resolve them. We use a systematic approach and best-practice to empower the client with a thoughtful, rigorous and expert execution.

Our three lines of business – talent sourcing, programme technology solutions and business process outsourcing – offer access to and visibility of the best talent in the marketplace. We are minority woman-owned business and a corporate member of MSDUK, the UK's leading non-profit organisation driving inclusive procurement. We are a corporate member of WEConnect International, the global network that helps women-owned businesses succeed in global value chains.

www.gibbshybrid.com

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